Report on first quarter of 2025
for ROCKWOOL A/S
Release no. 30 – 2025
to Nasdaq Copenhagen

19 May 2025

Revenue developed well with solid profitability in Q1 2025

Highlights

- Revenue in Q1 2025 reached 959 MEUR, an increase of four percent measured in both local currencies and reported figures compared to last year. Two percentage points of the increase derived from the two acquisitions made in October 2024.
- EBITDA in Q1 2025 reached 223 MEUR, with a 23.2 percent EBITDA margin, down 0.3 percentage points compared to Q1 2024. Earnings continued at a good level, as sales prices and input costs overall remained stable.
- EBIT increased one percent to 154 MEUR in Q1 2025. EBIT margin reached 16 percent down 0.5 percentage points compared to Q1 2024, mainly due to higher depreciations related to investments. Acquisitions had limited impact on the EBIT margin.
- Investments totalled 93 MEUR in Q1 2025, of which the largest projects related to electrification of existing production lines, the expansion of production capacity in Romania, digitalisation, as well as the new factory in the United States.
- Cash flow from operations before financial items and tax amounted to 126 MEUR in Q1 2025 compared to 135 MEUR in Q1 2024.
- Shareholders may from 19 May 2025 until 4 June 2025 request conversion of A shares to B shares. For further information please refer to https://www.rockwool.com/group/about-us/investors/conversion-shares/.
- During Q1 2025, the company purchased 84,680 B shares related to share buy-back programmes for a total amount of 31 MEUR.

Outlook 2025

- Revenue growth of low single-digit percent in local currencies.
- EBIT margin around 16 percent.
- Investments around 450 MEUR excluding acquisitions.

"ROCKWOOL continued to perform well in the first quarter, both on revenue and profitability, effectively navigating macroeconomic turbulence. Our business continues to show a positive development across all key indicators while we achieve good revenue growth across all regions except Eastern Europe. Investments in capacity are progressing with new sites in the United States, Romania, and India as well as other projects in various development phases in Europe. We expect to see continuous demand for our energy efficient, fire safe solutions in Europe as member states define their national renovation plans to meet the mandatory targets established by the Energy Performance of Buildings Directive".

CEO Jes Munk Hansen

Earnings call

ROCKWOOL Group will host an earnings call on 20 May 2025 at 08:30 CEST. The call will be transmitted live on www.rockwool.com.

ROCKWOOL

Main figures / key figures for the Group

	Unaudited		Audited
	Q1 2025	**Q1 2024**	**FY 2024**
Statement of profit and loss in MEUR			
Revenue	959	918	3,855
EBITDA	223	216	940
Amortisation, depreciation and impairment	69	64	263
EBIT	154	152	677
Profit before tax	153	155	696
Profit for the period	116	116	550
Statement of financial position in MEUR			
Non-current assets	2,661	2,383	2,647
Current assets	1,516	1,278	1,241
Total assets	4,177	3,661	3,888
Total equity	3,202	2,881	3,086
Non-current liabilities	229	216	205
Current liabilities	746	564	597
Net interest-bearing cash / (debt) 1)	231	209	281
Net working capital	466	438	364
Invested capital	2,940	2,670	2,827
Statement of cash flows in MEUR			
Cash flow from operating activities	46	99	817
Cash flow from investing activities	93	84	453
Free cash flow	-47	15	364
Others			
Number of full-time employees (end of period)	12,654	12,017	12,493
Ratios			
EBITDA margin	23.2%	23.5%	24.4%
EBIT margin	16.0%	16.5%	17.5%
ROIC (rolling 4 quarters)	24.2%	21.2%	25.1%
Return on equity (rolling 4 quarters)	18.1%	15.5%	18.7%
Equity ratio	76.6%	78.7%	79.3%
Stock market information (DKK)			
Earnings per share	41	40	192
Cash flow per share	16	34	285
Book value per share	1,105	994	1,064
Share capital (million)	216	216	216
Price per A share	2,865	2,234	2,538
Price per B share	2,861	2,260	2,556
Market cap (million)	60,262	48,236	53,856
Number of own shares	573,463	166,188	480,783

1) The restricted cash at the end of the quarter was 200 MEUR. The increase from end of 2024 is due to exchange rate development.

For definition of key figures and ratios see page 166 in the ROCKWOOL Group Annual Report 2024 available on our website: www.rockwool.com/.

Management report for the period 1 January to 31 March 2025

General update

The macroeconomic environment in the first quarter of 2025 was significantly impacted by macroeconomic turbulence. The global economy has been navigating evolving tariff policies, which have impacted international trade. The effects of these tariffs are still unfolding, but they have contributed to uncertainty in global markets and in the construction industry.

Despite these challenging conditions, ROCKWOOL continued with a resilient performance in both revenue and earnings, which reflects the Group's ability to withstand the turbulence in the economic environment.

Global revenue development

In Q1 2025, revenue was 959 MEUR, an increase of four percent in both local currencies and reported figures. The two acquisitions made in October 2024 accounted for two percent of the growth in Q1 2025. The remaining revenue increase was mainly driven by continued double-digit growth in North America and in the technical insulation business.

Group revenue
+4%

Regional revenue development

In Q1 2025, revenue in Western Europe amounted to 549 MEUR, up four percent measured in local currencies and five percent in reported figures mainly driven by the acquisition in the United Kingdom in Q4 2024. Organic revenue growth was 1.4 percent in the region. Revenue in Spain, the United Kingdom, Norway and Switzerland performed well, while Germany delivered low growth and revenue in France and Sweden declined.

Revenue in Western Europe
+4%

In Eastern Europe, revenue for Q1 2025 amounted to 166 MEUR, a decrease of seven percent in local currencies and six percent in reported figures compared to Q1 2024. The decrease was driven by a decline in Russia while many other markets including Romania and Czechia, achieved good revenue growth compared to a modest growth in Poland.

Revenue in Eastern Europe
-7%

In Q1 2025, revenue in North America reached 197 MEUR, an increase of 15 percent measured in both local currencies and reported figures. Both the United States and Canada continued the strong performance and delivered double-digit revenue growth, despite the strong results achieved in 2024. This development underlines an increased demand for our non-combustible stone wool products and the potential for further expansion in the region.

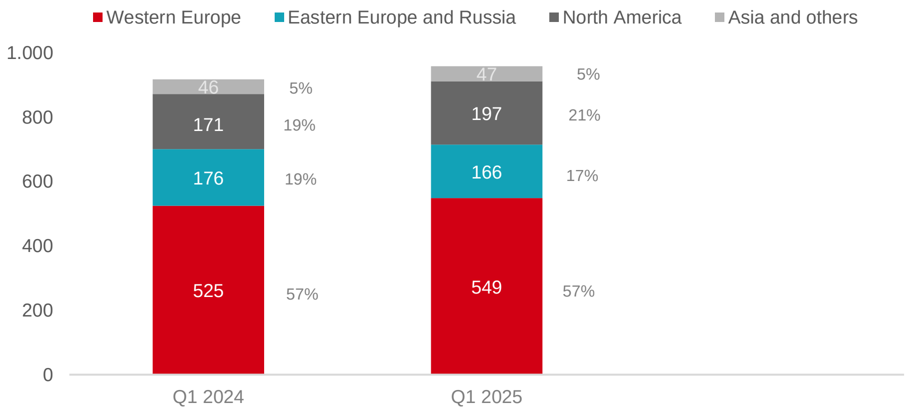
Revenue in North America
+15%

In Q1 2025, revenue in Asia and rest of the world amounted to 47 MEUR, an increase of one percent in local currencies and three percent in reported figures. Excluding the acquisition in Vietnam, revenue decreased two percent compared to Q1 2024. India, China, and Thailand performed well in the quarter while revenue in most other markets decreased.

Revenue in Asia and rest of the world
+1%

Regional revenue

MEUR



Group profitability

In Q1 2025, EBITDA reached 223 MEUR an increase of three percent, of which one percent derives from the two acquisitions in Q4 2024. The EBITDA margin was 23.2 percent for Q1 2025 compared to 23.5 percent for Q1 2024. The decrease in margin was mainly driven by a decrease in profitability in the Russian entities.

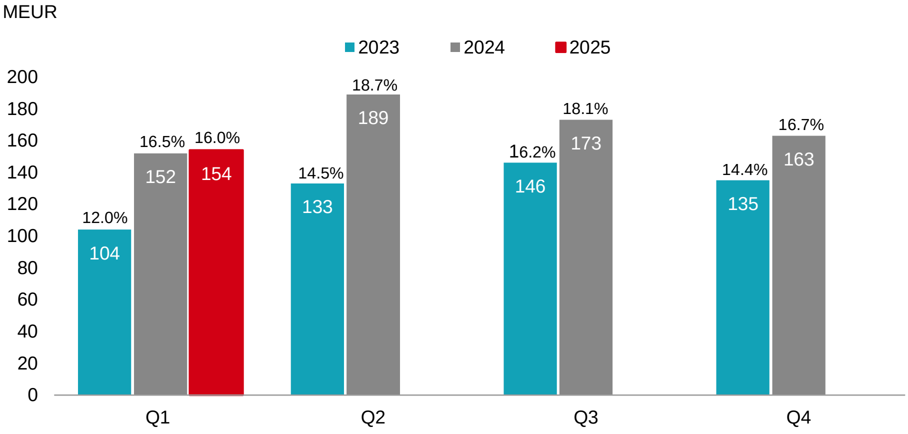
EBITDA
+3%

EBIT increased one percent, reaching 154 MEUR in Q1 2025, corresponding to an EBIT margin of 16.0 percent compared to 16.5 percent for the same period last year. The margin was slightly lower mainly due to higher depreciations related to investments e.g. electrification of the melting process in the Flumroc factory in Switzerland last year. Acquisitions had limited impact on the EBIT margin.

EBIT
+1%

The result for Q1 2025 includes a 6 MEUR provision for a donation to the Foundation for Ukrainian Reconstruction, reported under Insulation segment, unchanged compared to last year. The remaining part of the donation of 100 MDKK approved by shareholders at the annual general meeting in April 2025 will be expensed during Q2 2025.

EBIT & EBIT margin



Net financial items ended at -1 MEUR for Q1 2025, compared to +3 MEUR for Q1 2024 primarily due to an unrealised exchange rate loss of 11 MEUR during the first three months of 2025, compared to a small unrealised exchange rate gain of 0.2 MEUR in the same period last year.

The effective tax rate was 24 percent for Q1 2025, down 1.5 percentage points from the same period last year and up three percentage points from full year 2024. The changes in effective tax rate mainly relates to impact from expectations on withholding taxes.

Net profit for the first quarter of 2025 amounted to 116 MEUR, which is stable compared to last year.

Financial position

Net working capital at end of Q1 2025 was 466 MEUR, an increase of 102 MEUR compared to year-end 2024 and an increase of 28 MEUR compared to Q1 2024. The increase compared to last year was mainly driven by higher inventories, partly from the 2024 acquisitions, and higher trade receivables from higher sales. Net working capital ratio ended at 12.0 percent, at level with Q1 2024.

Driven by both higher four quarters rolling EBIT and invested capital, annualised return on invested capital ended at 24.2 percent, up 3.0 percentage points from 21.2 percent in Q1 2024.

ROIC +3.0%-points

At the end of Q1 2025, total assets amounted to 4,177 MEUR, an increase of 289 MEUR compared to year-end 2024 and 516 MEUR higher compared to Q1 2024. The development is mainly related to acquisitions, investments in property, plant and equipment and a higher cash balance.

At the end of the period, the equity ratio remained solid at 77 percent, down two percentage points compared to Q1 2024.

Cash Flow

Cash flow from operations before financial items and tax amounted to 126 MEUR for Q1 2025, a decrease of 9 MEUR compared to the same period last year due to less favourable development in net working capital.

Operational cash flow before financial items and tax 126 MEUR

In Q1 2025, investments amounted to 93 MEUR, compared to 84 MEUR in Q1 2024. The additional capacity in Romania, electrification of two lines in Roermond, the Netherlands, and the new factory project in North America were the largest individual investment projects in the quarter.

Free cash flow was -47 MEUR in Q1 2025, compared to +15 MEUR in the same period last year mainly from timing of tax settlements and less favourable development in net working capital.

Free cash flow -47 MEUR

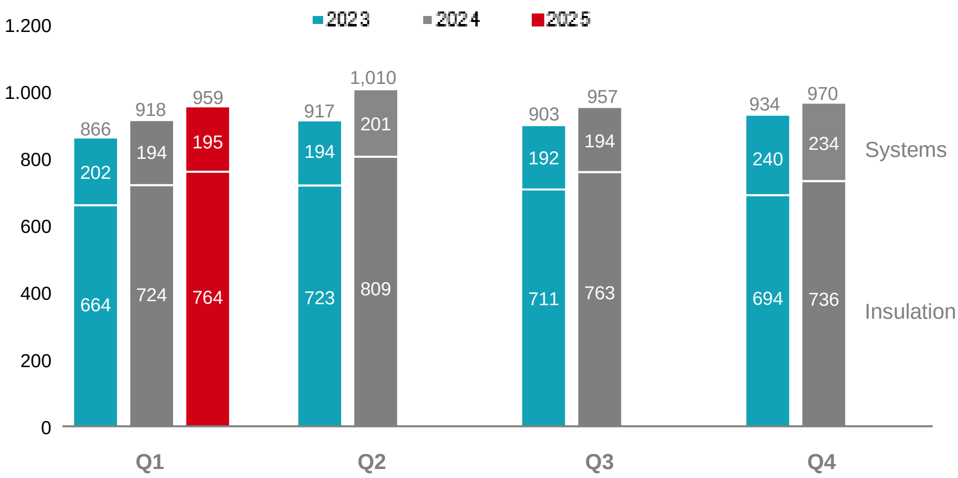
Cash flow from financing was +115 MEUR, compared to -47 MEUR last year mainly due to drawings on credit facilities ahead of the upcoming dividend payments in the beginning of April 2025.

The Group's financial situation remains solid. We had a net interest-bearing cash position of 231 MEUR and unused credit facilities of 450 MEUR at the end of Q1 2025.

Business segments

Revenue per business

MEUR



Key figures Insulation segment

MEUR	Q1 2025	Q1 2024
External revenue	764	724
EBIT	132	124
EBIT margin	15.6%	15.4%

Insulation segment revenue for Q1 2025 reached 764 MEUR, which is an increase of five percent measured in both local currencies and in reported figures. Acquisitions accounted for two percent of the growth. Higher Insulation

Insulation revenue +5%

revenue was mainly related to the continued good performance in North America and the technical and industrial insulation business.

Insulation segment EBIT for Q1 2025 reached 132 MEUR with an EBIT margin of 15.6 percent, an increase of 0.2 percentage points compared to Q1 2024.

Insulation EBIT margin +0.2%-points

Key figures Systems segment

MEUR	Q1 2025	Q1 2024
External revenue	195	194
EBIT	22	28
EBIT margin	11.0%	14.2%

Systems segment revenue amounted to 195 MEUR in Q1 2025, which is at level with last year measured in local currencies and up one percent in reported figures. Revenue increased in Rockpanel and Lapinus. Rockfon revenue was stable while revenue in Grodan decreased compared to last year driven by lower sales to the legal cannabis market in North America.

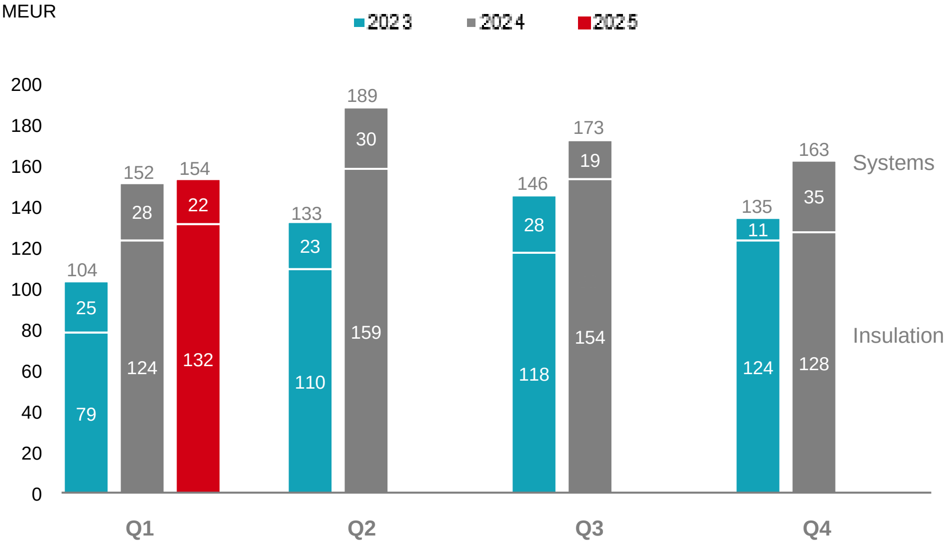
Systems revenue stable

Systems segment generated an EBIT of 22 MEUR for Q1 2025 with an EBIT margin of 11.0 percent, a decrease of 3.2 percentage points compared to the same period last year. The decrease was driven by lower profitability in Grodan due to difficult market conditions. Short-term, we do not expect this situation to improve.

Systems EBIT margin -3.2%-points

EBIT per business

MEUR



Conversion of shares

In accordance with ROCKWOOL's articles of association, shareholders may from 19 May 2025 (as per this announcement) until 4 June 2025 request conversion of A shares to B shares. Further information on how to submit a conversion request and on the terms and conditions can be found on the company's website: https://www.rockwool.com/group/about-us/investors/conversion-shares/.

Share buy-back programme

As stated in the 2024 Annual Report, ROCKWOOL Group has initiated a new share buy-back programme of up to 150 MEUR. The share buy-back programme will run from 7 February 2025 until 6 February 2026. During this period, the Company will buy own shares for up to a maximum of 150 MEUR. During Q1 2025, the company purchased 51,450 B shares related to the new programme. Further, 33,230 B shares were purchased related to the previous programme ending 7 February 2025. The total purchase price was 232 MDKK or 31 MEUR.

Outlook for the full year 2025

Balancing our satisfactory Q1 2025 growth against increased geopolitical and macroeconomic uncertainty, we maintain our full-year outlook for low single-digit revenue growth in local currencies. The global economy continues navigating the evolving tariff dynamics, and their negative effect on international trade is still unfolding.

The earnings level for Q1 2025 was solid. We continue to monitor activity across our organisation to adjust capacity and activity if needed. Based on this, we maintain the outlook of an EBIT margin around 16 percent.

The large investment projects are on track; the investment level around 450 MEUR excluding acquisitions for the year is maintained.

2025 outlook overview

	6 February 2025	19 May 2025
Revenue in local currencies	Growth of low single-digit percent	Growth of low single-digit percent
EBIT margin	Around 16 percent	Around 16 percent
Investments excluding acquisitions	Around 450 MEUR	Around 450 MEUR

Further information:
Kim Junge Andersen, Chief Financial Officer
ROCKWOOL A/S
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At ROCKWOOL Group, we are committed to enriching the lives of everyone who experiences our products and services. We help our customers and communities tackle many of today's biggest sustainability and development challenges, from energy consumption and noise pollution to fire resilience, water scarcity and flooding. Our product range reflects the diversity of the world's needs, while supporting our stakeholders in reducing their own carbon footprint.

Stone wool is a fully recyclable, versatile material that forms the basis of all our businesses. With more than 12,600 dedicated colleagues in around 40 countries and sales in more than 120, we are the world leader in stone wool products, from building insulation to acoustic ceilings, external cladding systems to horticultural solutions, engineered fibres for industrial use to insulation for the process industry and marine & offshore.

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Management statement

The Board of Directors and the Registered Directors have today considered and approved the interim report of ROCKWOOL A/S for the first three months of 2025.

This interim report, which has not been audited or reviewed by the ROCKWOOL Group auditor, has been prepared in accordance with IAS 34 “Interim Financial Reporting”, as approved by the EU and additional Danish interim reporting requirements for listed companies.

In our opinion, the interim report presents a true and fair view of Group’s financial position on 31 March 2025 and of the result from Group’s operations and cash flows for the period 1 January to 31 March 2025.

Furthermore, we believe that the management report includes a true and fair presentation about the development in the Group’s operations and financial matters, the result for the period and the Group’s financial position overall as well as a description of the most significant risks and uncertainties faced by the Group.

Besides what has been disclosed in this interim report no changes in the Group’s most significant risks and uncertainties have occurred relative to what was disclosed in the consolidated Annual Report for 2024.

19 May 2025

Registered Directors

Jes Munk Hansen
CEO

Kim Junge Andersen
CFO

Board of Directors

Thomas Kähler
Chairman

Jørgen Tang-Jensen
Deputy Chairman

Rebekka Glasser Herlofsen

Carsten Kähler

Ilse Irene Henne

Claes Westerlind

Connie Enghus Theisen

Christian Westerberg

Janni Munkholm Nielsen

Statement of profit and loss

	Unaudited		Audited
MEUR	**Q1 2025**	**Q1 2024**	**FY 2024**
Revenue	959	918	3,855
Other operating income	1	2	16
Operating income	**960**	**920**	**3,871**
Raw material costs and production material costs	311	312	1,282
Delivery costs and indirect costs	119	108	475
Other expenses	80	75	303
Employee benefits expenses	227	209	871
Operating costs	**737**	**704**	**2,931**
EBITDA	**223**	**216**	**940**
Amortisation, depreciation and impairment	69	64	263
EBIT	**154**	**152**	**677**
Share of net profit of associates	-	-	1
Financial items	-1	3	18
Profit before tax	**153**	**155**	**696**
Tax expense	37	39	146
Profit for the period	**116**	**116**	**550**
Profit for the period attributable to:			
Non-controlling interests	-	-	-
Shareholders of ROCKWOOL A/S	116	116	550
EUR			
Earnings per share of 10 DKK (1.3 EUR)	5.4	5.4	25.8
Diluted earnings per share of 10 DKK (1.3 EUR)	5.4	5.4	25.7

Statement of comprehensive income

	Unaudited		Audited
MEUR	**Q1 2025**	**Q1 2024**	**FY 2024**
Profit for the period	**116**	**116**	**550**
Items that will not be reclassified to profit or loss:			
Actuarial gains and losses of pension obligations	-	1	-8
Tax on other comprehensive income	-	-	3
Items that may be reclassified to profit or loss:			
Exchange differences on translation of foreign entities	35	-8	9
Hedging instruments, value adjustments	-1	2	1
Tax on other comprehensive income	-	-	-
Other comprehensive income	**34**	**-5**	**5**
Comprehensive income for the period	**150**	**111**	**555**
Comprehensive income for the period attributable to:			
Non-controlling interests	-	-	-
Shareholders of ROCKWOOL A/S	150	111	555

ROCKWOOL

Statement of financial position

(condensed)	Unaudited		Audited
MEUR	**Q1 2025**	**Q1 2024**	**FY 2024**
Assets			
Intangible assets	207	146	213
Property, plant and equipment	2,278	2,101	2,259
Right-of-use assets	72	73	77
Financial assets	30	17	36
Deferred tax assets	74	46	62
Non-current assets	**2,661**	**2,383**	**2,647**
Inventories	392	370	381
Receivables	625	569	457
Cash and cash equivalents	499	339	403
Current assets	**1,516**	**1,278**	**1,241**
Total assets	**4,177**	**3,661**	**3,888**
Equity and liabilities			
Share capital	29	29	29
Foreign currency translation	-127	-179	-162
Proposed dividend	182	125	182
Retained earnings	3,120	2,907	3,038
Hedging	-3	-1	-2
Equity attributable to shareholders of ROCKWOOL A/S	**3,201**	**2,881**	**3,085**
Non-controlling interests	1	-	1
Total equity	**3,202**	**2,881**	**3,086**
Non-current liabilities	229	216	205
Current liabilities	746	564	597
Total liabilities	**975**	**780**	**802**
Total equity and liabilities	**4,177**	**3,661**	**3,888**

Statement of cash flows

(condensed)	Unaudited		Audited
MEUR	**Q1 2025**	**Q1 2024**	**FY 2024**
EBIT	154	152	677
Adjustments for amortisation, depreciation and impairment	69	64	263
Adjustments of non-cash operating items	4	-2	-15
Changes in net working capital	-101	-79	-7
Cash flow from operations before financial items and tax	**126**	**135**	**918**
Cash flow from operating activities	**46**	**99**	**817**
Cash flow from investing activities excluding acquisitions	**-93**	**-84**	**-379**
Acquisitions/disposals of subsidiaries, net of cash	-	-	-74
Free cash flow	**-47**	**15**	**364**
Cash flow from financing activities	115	-47	-309
Net increase in cash and cash equivalents	**68**	**-32**	**55**
Cash available – beginning of period	402	353	353
Exchange rate adjustments on cash and cash equivalents	28	-3	-6
Cash available – end of period	**498**	**318**	**402**
Unutilised, committed credit facilities	**450**	**600**	**600**

Statement of changes in equity

	Unaudited							
	Shareholders of ROCKWOOL A/S							
MEUR	Share capital	Foreign currency translation	Proposed dividend	Retained earnings	Hedging	Total	Non-controlling interests	Total equity
Equity at 1 January 2025	**29**	**-162**	**182**	**3,038**	**-2**	**3,085**	**1**	**3,086**
Profit for the period				116		116		116
Other comprehensive income		35			-1	34		34
Comprehensive income for the period	-	35	-	116	-1	150	-	150
Share buy-back programme				-31		-31		-31
Purchase of treasury shares				-4		-4		-4
Share based payments				1		1		1
Equity at 31 March 2025	**29**	**-127**	**182**	**3,120**	**-3**	**3,201**	**1**	**3,202**
Equity at 1 January 2024	**29**	**-171**	**125**	**2,824**	**-3**	**2,804**	**-**	**2,804**
Profit for the period				116		**116**		**116**
Other comprehensive income		-8		1	2	**-5**		**-5**
Comprehensive income for the period	-	-8	-	117	2	**111**	**-**	**111**
Share buy-back programme				-31		**-31**		**-31**
Purchase of treasury shares				-3		**-3**		**-3**
Equity at 31 March 2024	**29**	**-179**	**125**	**2,907**	**-1**	**2,881**	**-**	**2,881**

Business segments and revenue reporting

	Unaudited							
Q1	**Insulation segment**		**Systems segment**		**Eliminations**		**ROCKWOOL Group**	
MEUR	**2025**	**2024**	**2025**	**2024**	**2025**	**2024**	**2025**	**2024**
External revenue	764	724	195	194	-	-	959	918
Internal revenue	85	82	-	-	-85	-82	-	-
Total revenue	**849**	**806**	**195**	**194**	**-85**	**-82**	**959**	**918**
Operating costs net	659	630	162	154	-85	-82	736	702
EBITDA	**190**	**176**	**33**	**40**	**-**	**-**	**223**	**216**
EBITDA margin	*22.4%*	*21.9%*	*16.8%*	*20.2%*	-	-	*23.2%*	*23.5%*
Amortisation, depreciation and impairment	58	52	11	12	-	-	69	64
EBIT	**132**	**124**	**22**	**28**	**-**	**-**	**154**	**152**
EBIT margin	*15.6%*	*15.4%*	*11.0%*	*14.2%*	-	-	*16.0%*	*16.5%*
Goods transferred at a point in time	764	724	195	194	-	-	959	918

Geographical split of revenue

	Unaudited		Audited
MEUR	**Q1 2025**	**Q1 2024**	**FY 2024**
Western Europe	549	525	2,170
Eastern Europe and Russia	166	176	753
North America	197	171	737
Asia and others	47	46	195
Total revenue	**959**	**918**	**3,855**

Main figures in DKK million

	Unaudited		Audited
MDKK	**Q1 2025**	**Q1 2024**	**FY 2024**
Revenue	7,157	6,848	28,757
Amortisation, depreciation and impairment	517	475	1,964
EBIT	1,145	1,132	5,046
Profit before tax	1,135	1,157	5,196
Profit for the period	862	862	4,105
Total assets	31,163	27,304	28,999
Total Equity	23,889	21,487	23,015
Cash flow from operating activities	345	738	6,093
Cash flow from investing activities	695	626	3,376
Exchange rate	7.46	7.46	7.46

Accounting policies

This unaudited interim report has been prepared in accordance with IAS 34 and additional Danish regulations for the presentation of quarterly interim reports by listed companies. The interim report has been prepared in accordance with the accounting policies set out in the Annual Report for 2024 with no significant changes.

Significant accounting estimates and assumptions

In preparing this interim report Management has made various accounting estimates and judgements that may significantly influence the amounts recognised in the Consolidated Financial Statement and related information at the reporting date. The accounting estimates and judgements which Management considers to be material for the preparation and understanding of the interim report are stated in Note 1.1 in the Annual Report 2024 and primarily relates to impairment testing, expected lifetime for tangible assets, deferred tax assets and uncertain tax positions.

Disclaimer

The statements on the future in this report, including expected revenue and earnings, are associated with risks and uncertainties and may be affected by factors influencing the activities of the Group, e.g. the global economic environment, including interest and exchange rate developments, the raw material situation, production and distribution-related issues, breach of contract or unexpected termination of contract, price reductions due to market-driven price reductions, market acceptance of new products, launches of competitive products and other unforeseen factors.