

# 2009 results conference call 10 March 2010

CFO Gilles Maria  
VP Thorkild Diness Jensen

**ROCKWOOL**<sup>®</sup>  
FIRESAFE INSULATION

Burgemeester  
Hollmanstraat

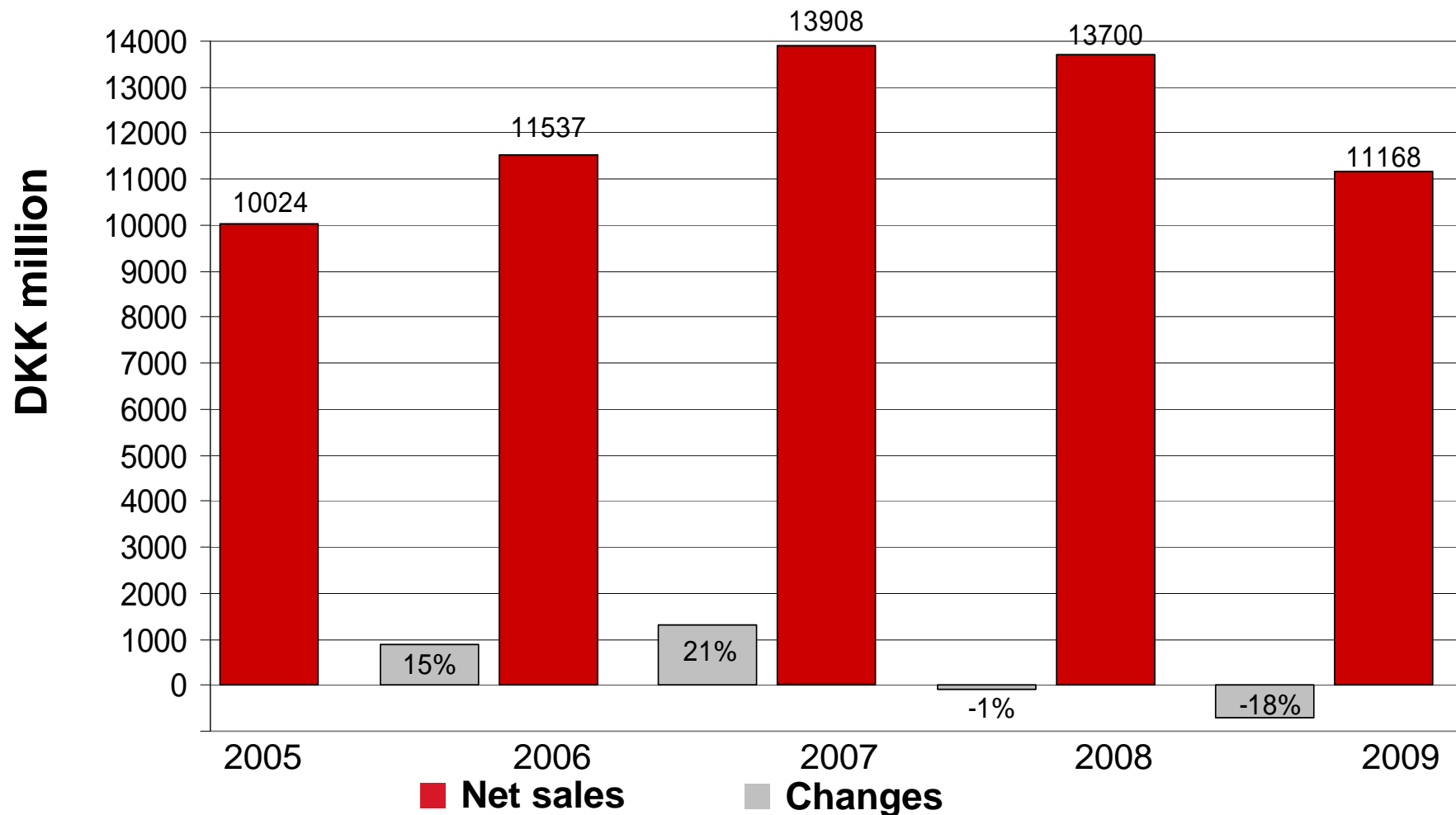
## ***Forward-looking statement***

*The statements on the future in this presentation, including expected sales and earnings, are associated with risks and uncertainties and may be affected by factors influencing the activities of the group, e.g. the global economic environment, including interest and exchange rate developments, the raw material situation, production and distribution-related issues, breach of contract or unexpected termination of contract, price reductions due to market-driven price reductions, market acceptance of new products, launches of competitive products and other unforeseen factors*



# Net sales 2009

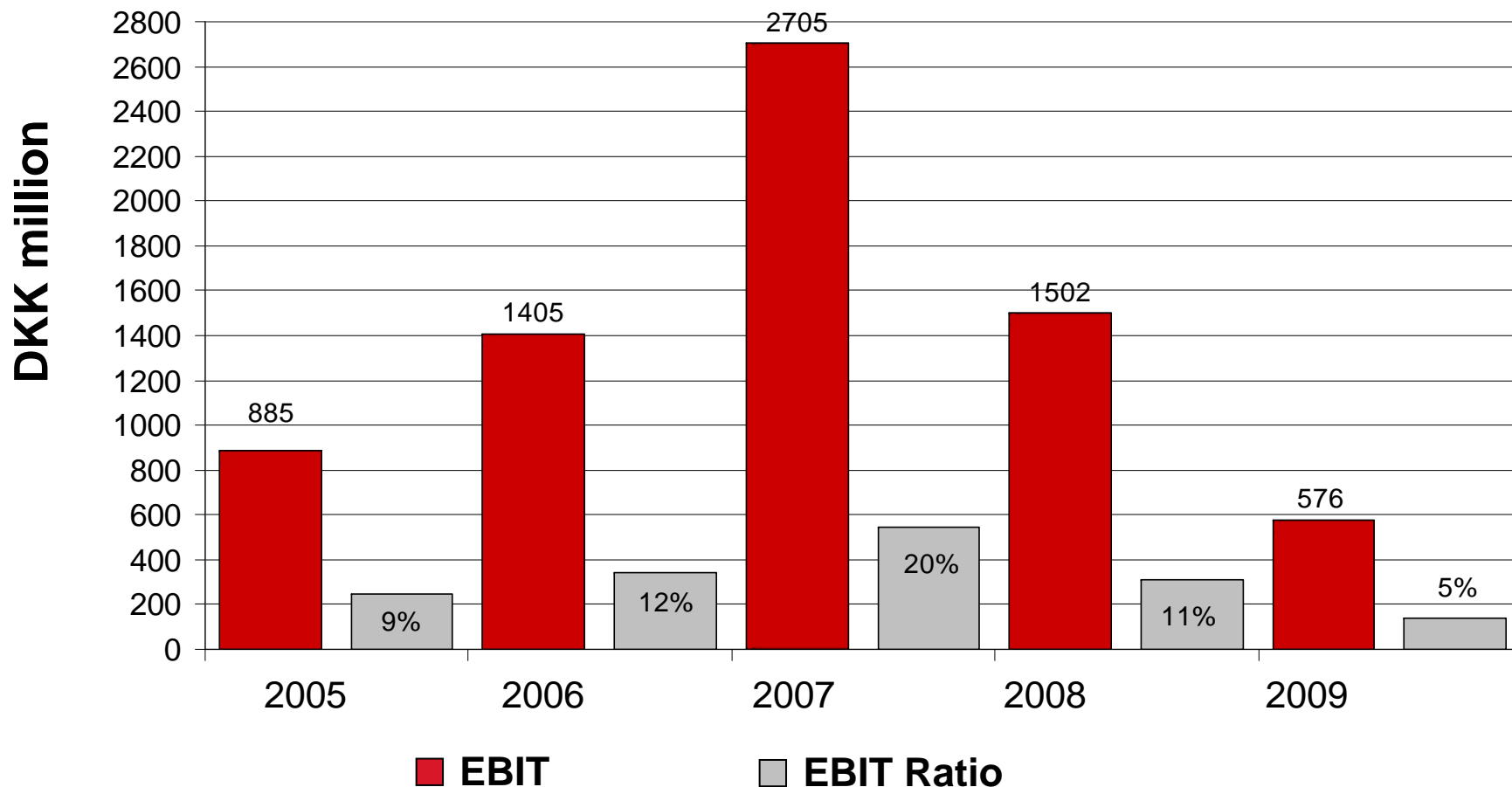
- decreased by 18.5% compared to 2008



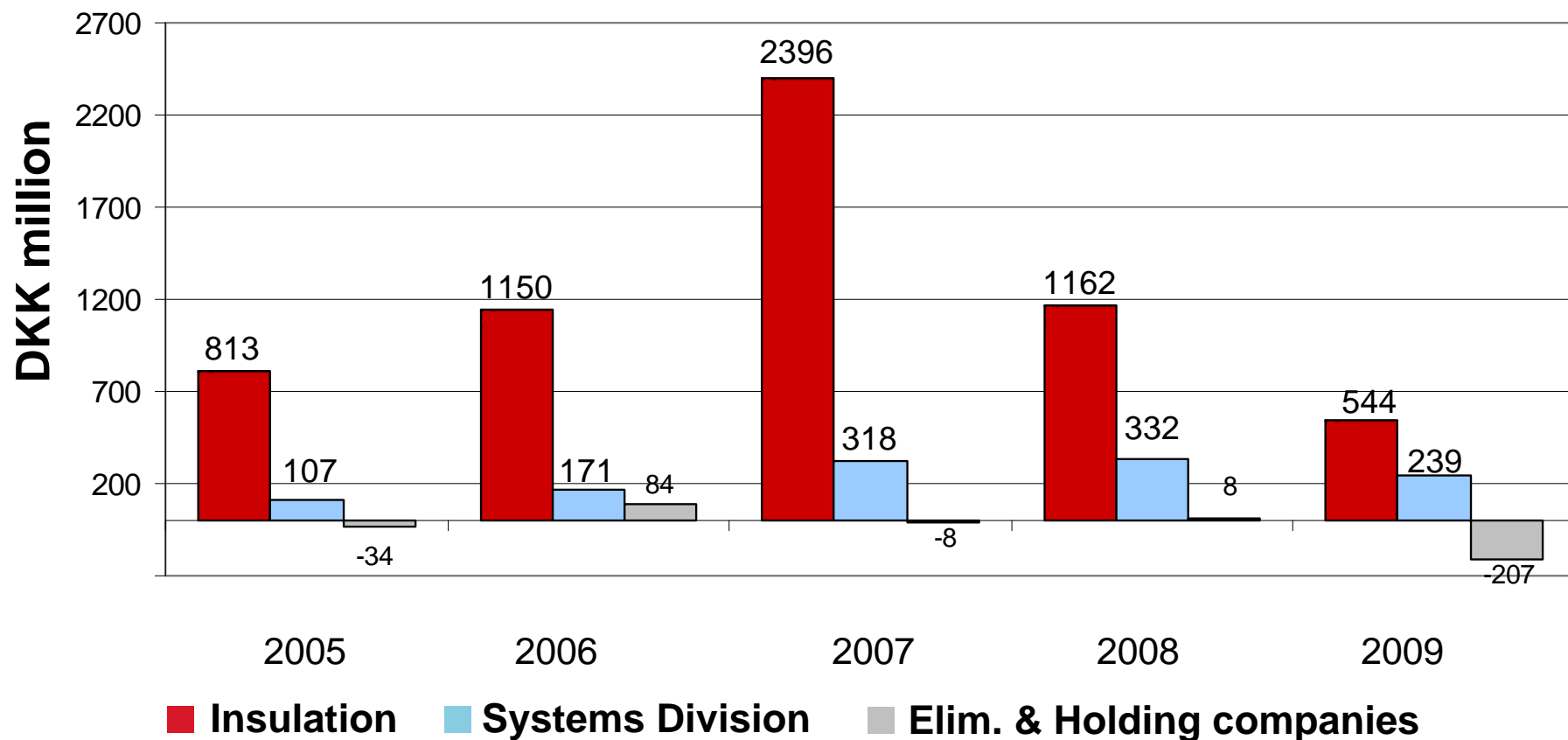
# EBIT ratio 2009

stands at 5.2% of net sales

and 6.6% after correction of restructuring and reorganization costs

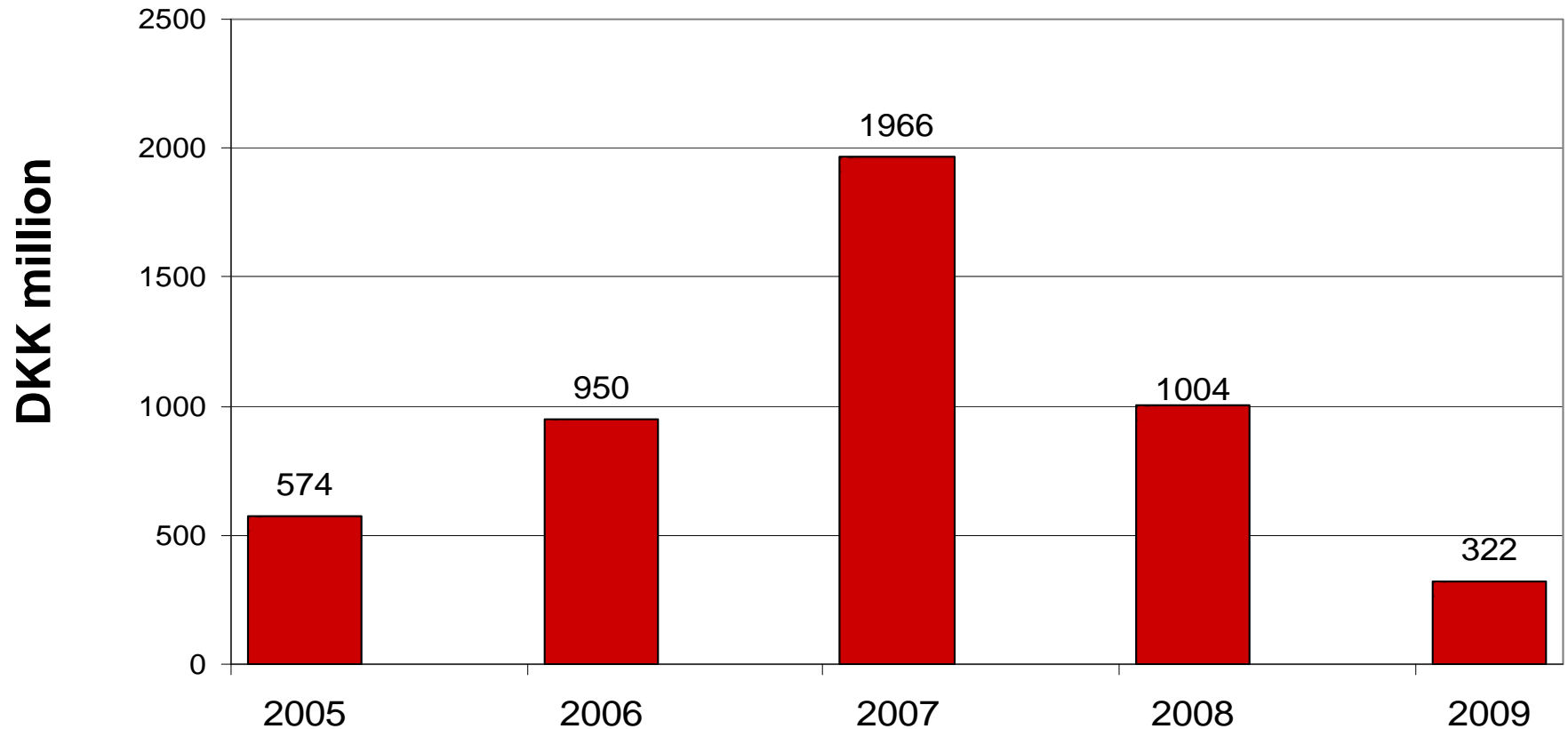


# EBIT per business segment

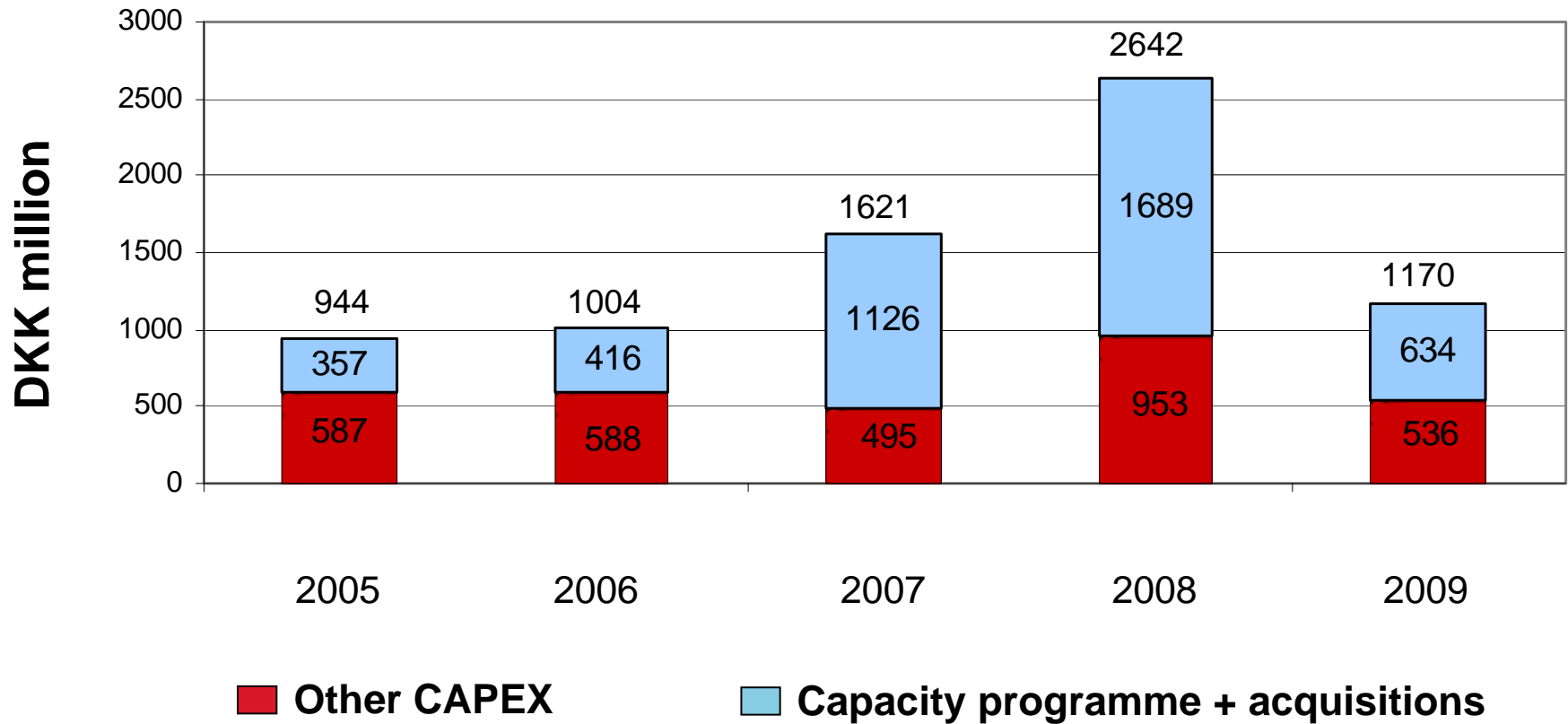


# Profit after minority interests

including DKK 90 million for restructuring and reorganization costs in 2009



# Investments and acquisitions



# Expectations for 2010

- Net sales decrease of 5-10%.
- Profit after minority interests around DKK 300 million.
- Investment level excluding acquisitions around DKK 1,000 million including completion of our Indian project and continuation of preparation of the new Russian factory in the Volga region.



# Questions

